



**Inviting Participants for 2 day workshop on “Decision Making Simplified”
As part of**

Newly Launched “Smart Manager Series”

Date: 16th & 17th November, 2017 (Thursday & Friday) Time: 9.30 am to 5.30 pm

Venue: BMA Knowledge Enrichment Facility, 9, Podar House, A Road, Churchgate – 400020

SMART MANAGER SERIES

Scope

The Smart Manager Series of training programs launched by Bombay Management Association is aimed at providing a comprehensive training support to mid-level managers who are tomorrow’s leaders. The modules are specially designed with concepts from Harvard Business Review, McKinsey and other leading publications bringing to the table deeper insight and values.

Option 1 is a basket of eight Modules of 2 days each:- **Option 2 is a set of 2 modules of 4 days each:**

1. Mastering the Art of Communication
2. Managing Self for Success
3. People Leadership
4. Collaborative Teaming
5. The Next Level Leadership
6. Managing Change
7. Strategy & Execution
8. Decision Making Simplified

Module 1 (4 days) – titled ‘The Effective Manager’ Module 2 (4 days) titled ‘Leadership - Simplified for Managers’

This two set module has been designed to give a good exposure in one go to senior managers aspiring to become successful in their leadership pursuits and assignments.

OPTION 1

MODULE NO.8 - DECISION MAKING SIMPLIFIED

Aim

Problems are part of work life. Dealing with problems and decision making is crucial to the success of a leader as well as the organization. The program aims at helping managers to understand various approaches to Decision Making. Participants will learn about problem solving techniques that will help to improve their decision making skills and re-orient them towards taking calculated risk.

Learning Objectives

In this program, participants will learn:

1. To evaluate risks before taking decisions
2. To check out cause and effect of reasoning
3. To take bold decisions by challenging the present format
4. To support decisions with authentic data

5. To check decisions through pilot projects
6. To support new entrants into managerial roles
7. To overcome indecisiveness
8. To be able to accept criticism in a positive way

Pedagogy

Interactive learning sessions with a mix of personal explorations, concept sessions as well as group activities.

Who should attend?

All professionals who want to learn how to be more decisive.

Facilitator



In her career spanning over 3 decades; Ms. Chhaya Sehgal an alumnus of MUICT and JBIMS spent initial 15 years in Navaratna PSU HPCL in managerial positions through virtually all the finance departments. Set up her enterprise 'THE WINNING EDGE'. And For last 20 years training, consulting, mentoring and coaching to develop entrepreneurial and intrapreneurial ability for enhanced business acumen in Govt, Public and Private Sector, Multinational and MSME Organizations.

Active association with various professional bodies: WTC, BCAS, IMCI, ISTD, IEEMA, NACEN, CII, IMC etc.

Visiting faculty for MBA courses for 20 years at JBIMS, WE SCHOOL, NMIMS, ICFAI and Entrepreneurship at ISME and PKSBE

Registration Fees

Fee Structure: Rs. 10000/- Per Module (2Days) +18 % GST Tax

- a. Early Bird – 5% Discount
- b. 10% Discount for more than 1 participant
- c. 15% Discount for Members

Cheque / DD in favour of 'Bombay Management Association

For more details, contact:

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Note: During each program, there would be an experience sharing by an eminent speaker from industry, public & Armed Forces who are experts in their respective fields.